



Western States
Insurance Agency

ONE CALL, *We Check Em All!*

AUTO HOME HEALTH LIFE BUSINESS

Spring 2011

PEAR BLOSSOM FESTIVAL

ENTER TO WIN A Wii!

The Pear Blossom Festival and Parade has something for everyone. What kid doesn't love a parade? Join us April 9 while we watch the floats and marching bands pass by our office at 38 N. Central in downtown Medford. Our doors will be open to welcome our clients as they experience the Pear Blossom Parade. We'll have cotton candy and balloons for the kids, and we'll **enter you into our drawing to win a Nintendo Wii**. This is a great opportunity for us to let you, our wonderful clients, know how much we appreciate your business.

The Pear Blossom Festival has activities planned throughout the week. For those energetic types there is the Pear Blossom Run both 5K and 10K, the morning of April 9th. Other activities during the week offer a variety for your liking. To find out more about the festival schedule, visit www.pearblossomparade.org.

We look forward to seeing you!

Enter To Win a Wii!

Visit Our Office During the Pear Blossom, April 9



Scott Says . . .

Welcome to the spring edition of the Western States Insurance newsletter. We always enjoy featuring some of our local events and introducing you to businesses in our community. I hope you will join me in supporting these local folks who help to make the Rogue Valley such a wonderful and unique place to live.



Scott Sherbourne

With spring on it's way, we are all looking forward to sunny days filled with outdoor activities and city-wide events, such as the Pear Blossom Festival mentioned on this page. I hope you'll stop in and see us on parade day and enter to win a Wii!

It's an honor for me to welcome three new agents to our Western States Insurance team. All three bring something special to Western States, and I know each is looking forward to providing their clients with the highest level of service.

A big congratulations to Brandon Montague, son of our personal lines agent Trish Montague. Brandon won the Oregon 6A Wrestling Championship title in the 145 lb. weight class. The state tournament was held at Memorial Coliseum in Portland. A Crater High senior Brandon had quite a cheering section filled with family and friends.

All of us here at Western States Insurance would like to take this opportunity to thank you, our valued clients, for your continued support, loyalty and the referrals you send our way. It's an honor for us to serve you, your family and friends.

**You Could WIN A NINTENDO Wii!
Pear Blossom Customer Appreciation Day!
Saturday April 9, 2011, 10 a.m. - 1:30 p.m.
Cotton Candy & Balloons For The Kids!
38 N. Central, Ste. 100, Medford**



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AUTO

HOME

HEALTH

Union Creek Resort

A Beautiful, Historical Getaway

When Kent and Sandy Watson decided to get away from it all, they headed for the beauty of Southern Oregon's Rogue River-Siskiyou National Forest. The Watsons purchased the historical 17 acre Union Creek Resort 11 miles north of the town of Prospect in 2008. Kent had worked in the fast paced corporate world of finance before escaping to the peace and tranquility of the mountains outside of the Rogue Valley.

When asked why they chose Oregon for their new home, Kent says " We love the beauty of it."

Since the Watsons have taken over the resort, they have worked hard to make improvements including interior upgrades of many of the cabins. The Watsons are careful to maintain the rustic heritage of the exteriors but are excited to bring the interiors into the current century. Built in 1926, Union Creek Resort is listed on the National Register of Historic Places.

Just a 58 minute drive up highway 62 from Medford, the scenic area is a great place to enjoy a relaxing weekend with family and friends. Rustic cozy cabins and lodge rooms are available for overnight and extended visits.

Discover all the outdoor activities that are available or just enjoy the natural beauty that surrounds you. Union Creek Resort is open all year around.

"You'd be amazed at all the things there are to do up here during the winter months," says Kent.

There are groomed snowmobile trails heading out from the resort. Snowmobile rentals are available from a local source, and parking can accommodate those who bring their own snowmobiles. There are also cross country ski and snowshoe trails leaving from the property. The Union Creek Resort Country Store has both of these for rent.

Along with the game room and country store at

Union Creek Resort, you'll find Beckie's Cafe. Beckie's has the same rustic charm as the rest of the resort and serves up some of the best pie in Southern Oregon.

The scenic wonder of Crater Lake National Park is only a 24 mile drive from Union Creek Resort. The upper Rogue River location provides endless opportunities to hike, bike, fish and enjoy the great outdoors. Fishing licenses and snow permits are available at the Country Store.

For more information about Union Creek Resort, call 866-560-3565, or visit www.unioncreekoregon.com.



Congratulations To Our
Refer-A-Friend GRAND PRIZE Winner

Judith Randahl

Winner Of A

FLAT SCREEN TV!

Western States Welcomes . . . New Team Members



Phyllis Hite

Experience and dedication are what we look for in agents that we ask to join our team here at Western States Insurance. We are so fortunate to welcome three new associates who bring those great qualities with them.

Phyllis Hite, a veteran commercial lines specialist is a great addition to our team and we are honored to have her join us.

Phyllis began her career in the insurance industry in 1983 here in Medford. She has specialized in helping businesses throughout the Rogue Valley with their insurance needs. Hite believes building relationships with her wonderful clients enables her to provide the best possible solutions and service.

Jorge Perez started his insurance career in 2006. He worked for many years managing several bicycle shops in the Rogue Valley and says he has always enjoyed the interaction with his customers. Having the opportunity to educate and find solutions for his customers always gives Jorge great satisfaction.



Jorge Perez

"In the insurance industry, I have the opportunity to help my clients understand their insurance needs and then find solutions that provide the proper coverage while delivering the best value," says Jorge.

The ability to explain the complexities of insurance in an easy to understand manner is something Jorge's clients appreciate. Additionally, Jorge is bilingual and is happy to be able to assist the Latin community with their insurance requirements.

Jorge and his wife Diana relocated to the Rogue Val-

ley in 2002 from Colorado. They have a four year old son, Gabriel, who keeps them very busy.

The family enjoys being a part of the Medford community and both Jorge and Diana love the atmosphere of downtown Medford, where they both work.

Alyssa Banta began her insurance career in Medford with Mission-Bisnett Insurance. Alyssa has a strong background in customer service and looks forward to providing superior personal service to her clients.



Alyssa Banta

Alyssa is excited to be able to customize her clients coverage with over one hundred different insurance carriers.

A Rogue Valley Native, Alyssa is a Crater High graduate. She loves spending time outdoors, fishing and camping.

Jackson County Community Calendar

St. Mary's High School Auction - April 9th
5:00 p.m. Rogue Valley Country Club

Britt Bash - April 16th, Rogue Valley Country Club, for tickets www.brittbash.org

9th Annual Rod Rumrey Scholarship Golf Tournament- April 16th Stoneridge Golf Course, info. call Rod Rumrey 541-770-2026

Art In Bloom - May 7-8, Vogel Plaza, Medford

REFER-A-FRIEND

Give em the gift of time . . .



Everyone appreciates time saving tips. Now you can help out a friend by suggesting they contact the **One Call, We Check Em All!** insurance company. Working with over 100 insurance carriers allows us the opportunity to tailor policies to our clients specific needs while getting the best possible value.

We do all the work!

We always ask new clients how they heard about us, when they mention your name, we'll be pleased to send both of you a \$5 coffee card thank you gift. We will also enter both of you into a drawing to **Win Two Weekend Ski Passes to Mt. Ashland!**

Thanks To Our Special Clients Who Have Referred Others And Given The Gift Of Time. . .



Western States

Insurance Agency

38 North Central, Suite 100
Medford, OR 97501

Get Entered To

WIN A Wii!

(See Details on Front)

